The Kansas Legislature has adjourned the session and will return for the ceremonial end on Wednesday, May 29th.

The lawmakers returned to Topeka on Wednesday, May 1 with three major issues to finalize: budget, taxes, and Medicaid expansion. After suspending the “midnight” rule, the Legislature worked very late and the Veto Session concluded at 3:08 a.m. Sunday morning.

Another Tax Bill Heads to Governor

After the Governor vetoed the first tax bill in March, proponents tried again with a new measure during the Veto Session. A special conference committee took up the issue on Wednesday and adopted language in CCR on House Bill 2033.

The new plan includes decoupling Kansas from federal law on several tax policy provisions but cuts the fiscal impact to the state in half by eliminating retroactivity on individual itemization, FDIC and capital contributions, and delaying those deductions until tax year 2019. The bill still allows multinational corporations headquartered in Kansas not be taxed on their foreign earnings and reimplements small business expensing for both individuals and corporations at 100 percent.

Other pieces in the bill include requiring all internet retailers—including 3rd party administrators such as Amazon and eBay, to collect and remit tax on online sales made in Kansas and using that revenue to buy down the food sales tax over time.

The bill passed the Senate 27-13 on Thursday and the House 83-41 on Saturday. While some are expecting another veto by Governor Kelly, she has not made definitive statements one way or another. She has ten days to veto, sign, or allow the bill to become law without her signature. A potential veto override attempt can be taken up on Sine Die.

Budget Approved for Next Fiscal Year

The budget ended up playing both a political and financial role in the end of session. Before legislators left at the first part of April, they were very close to passing the first of what has typically been two budget bills. Instead, they ended negotiations and pushed all remaining budget matters to the Veto Session. The budget would end up being used as a bargaining tool for votes on expanding Medicaid.

The final budget product, CCR for House Substitute for Senate Bill 25 includes important fiscal priorities. There is money for local highway projects, focusing on bridges and roads. Cities and counties have a 25 percent match for those state funds. Legislators have been trying for years to stop using the “bank of KDOT” as a source for funding non-transportation initiatives. They’re hopeful they might have stemmed that tide this year.

Career and technical education continue to be funded. As more high school students become attracted to the technical education career path, more funding has been needed to fund those programs at the secondary and post-secondary levels. Legislators have been very supportive of funding for technical education.
The Annual Meeting for the Kansas Dairy Association and Commission was held in Dodge City on March 16th at the Boot Hill Casino. Those in attendance were treated to several tours as the highlight of the program. As a pre-tour to the Saturday meeting, on the afternoon of Friday the 15th, attendees were able to choose between tours of the Meadowlark Processing Plant or Meis & Son’s Trucking, LLC, both in Garden City. Thank you to Dairy Farmers of American and the Meis family for sharing your facilities with the groups. Later that evening in Dodge City, the Kansas Dairy Association hosted a social for dairy farmers, other associate members and business sponsors to enjoy the event and discuss the tours from earlier that day. The next morning, the Kansas Holstein Association met to discuss upcoming events within the state. That meeting was followed by the Annual Meeting of the Association and Commission. Ron Grusenmeyer, Midwest Dairy gave an update on social media impacts in the industry. CEO of the Kansas Farm Bureau, Terry Holdren updated the sponsors, farmers and their families on the potential for a Farm Bureau led choice for healthcare. During the regular business meeting the budgets for both the Association and Commission were approved and Greg Bethard, High Plains Ponderosa, Plains, KS was elected to serve a 4-year term as a new board member for the Kansas Dairy Commission. Following lunch at Boot Hill Casino, attendees were treated to a tour hosted by the Boersma family of Forget-Me-Not Dairy in Cimarron, KS.

Classified space is free to Kansas Dairy Association members! Please submit classified items to director. ksdairy@gmail.com.
I know it is probably “old news” but I wanted to talk about the Disaster Relief efforts for the Nebraska farmers and ranchers. I was able to be part of something that will impact my life forever. A group of Farm Bureau members in our area, my husband and I being among them, decided to be a part of the effort to help our fellow Agriculturist in Nebraska. After several days of preparation and help from fellow community organizations, we headed out with 2 semi-loads of hay and a 30 ft stock trailer LOADED with supplies both for human and animals. I was not prepared for what we encountered on that day. The destruction and the aftermath of the flood were literally heartbreaking. The roads were so bad in places that we were re-routed down and around so that they could get us in where the supplies were needed the most. These detours were down some pretty sketchy roads but fortunately we were able to get the trucks to the Columbus, Nebraska Ag Park. That arrival will be with me forever! Watching fellow American’s load feed onto the helicopters is something very few ever get to see and a sight I will keep with me forever. I was never prouder to part of this wonderful industry than the day we waited in line with other members of the Ag community to unload and help others in our industry. Agriculture is a tough career, job and lifestyle but one that is more rewarding than many can or will ever understand. Monetary donations are still being taken through the Nebraska Farm Bureau Foundation Relief Fund. https://www.nefb.org/get-involved/disaster-assistance. Pictures from the flood relief efforts can be found on page 7.

Stephanie Eckroat
education.

The Department of Corrections could be getting a much-needed funding increase. State prisons have been becoming more and more crowded and keeping and hiring staff to manage the inmate population has been difficult in recent years. Legislators agreed to a wage plan to retain and attract people to these jobs in a competitive economy. There is also new money to treat the growing number of cases of Hepatitis C among inmates. This is a health threat to inmates and prison workers alike.

Legislators passed a budget that exceeds the Governor’s initial budget proposal. They did so partly due to better than expected tax revenues, and also by repaying some debt faster than anticipated.

Ending balances for the next two fiscal years are expected meet the 7.5 percent ending balance law. There is concern that the further out you go with projections, the ending balance requirement will not be met. Economic projections show slow but continued growth for the Kansas economy.

Medicaid Expansion

A hoped for Friday adjournment by House and Senate Leadership, the Veto Session was delayed another day and a half in a political battle of wills between House members supportive of Medicaid Expansion and Senate leadership, which has opposed expansion.

On Wednesday, the Senate Minority leader’s motion to pull the Medicaid expansion bill out of the Senate Public Health and Welfare Committee failed by one vote. That began a new strategy organized by House Democrats and moderate Republicans to join votes and prevent passage of the mandatory budget bill until the Senate took up Medicaid expansion. The approach worked through two rounds of budget negotiations and floor votes on Friday, but ultimately failed when moderate Republicans began trickling off the alliance on Saturday.

House Bill 2066 passed the House 69-54 in March after an unexpected “gut-and-go” procedure on the House floor. It’s been stalled in the Senate health committee ever since and has been a tug-of-war between legislative leadership and Governor Kelly all session.

Opponents argue that expanding KanCare to 130,000 additional Kansans will dismantle the state budget and reduce the quality of healthcare for everyone insured.

Senate leaders have promised a summer study on the issue with a bill ready to be debated early next session.

Interesting Bills Approved This Session

Expand Tolling to Fund Transportation Improvements: The legislature approved a bill that would expand tolling beyond the Kansas Turnpike under certain conditions. The House passed the bill 90-33. The Senate passed the bill 39-1.

Overweight Vehicles: A bill was approved that increases the fees for oversize or overweight vehicles. Starting Jan. 1, fees for each single-trip permit would increase from $20 to $40, fees for each single-trip permit for a large structure would increase to $200 from $30, and fees for each single-trip permit for a super-load would increase to $200 from $50. Each annual permit would increase to $200 from $150.

Electric Vehicles Fees: Governor signed a bill creating new fees for electric and hybrid vehicles. The bill adds a vehicle registration fee of $100 for all-electric vehicles and $50 for vehicles that are electric hybrid or plug-in electric hybrid. The new fees would include the current registration fee, which runs $30 or $40 depending on vehicle. The new fees take effect January 1.

Electric Rates: A bill was approved mandating an examination of the current electric rates in Kansas. The study is estimated to cost about $1 million, although some lawmakers think it might be more expensive. The utilities will bear the cost, which can be passed on to the ratepayers. An initial report is to be done by Jan. 8, and the second half must be done by July 1 of next year.

Economic Development Accountability: The Legislature passed a bill directing Legislative Post Audit to examine incentives every three years to assess their impact as well as their return on investment. It also requires the Commerce Department to create a database revealing who receives development incentives as well as the amount distributed to each business across the state. The bill passed the legislature unanimously.

Community College transparency: The governor signed a bill requiring community colleges to publish certain information on their own websites.
information would include tuition rates for students residing in the community college district, in-state students residing outside the community college district, out-of-state students, and international students.

**High Profile Issues Didn’t Advance**

  Columbus Day: A bill renaming Columbus Day to Indigenous Peoples Day had a hearing but didn’t advance.

  Concealed Carry: Bill did not pass the Legislature. The bill would recognize concealed-carry licenses from other states. The bill included a provision that would lower the age for carrying a concealed handgun to 18 from 21.

  Daylight Saving Time: The bill ending daylight saving time in Kansas received headlines when it was first introduced, but it was never acted on in committee.

  Foster care accountability: A bill seeking to hold the state’s foster care contractors accountable for missing children got bogged down in the House. The Senate passed legislation requiring foster care contractors to inform the state of a missing foster child within no more than 24 hours.

  Gas Taxes: Proposals to raise the gas tax to help fund a new transportation plan didn’t go anywhere this year. One bill would have raised the state’s 24-cent gas tax by 3 cents over three years and another by 6 cents in one year.

  Government Transparency: A bill requiring local governments to record their meetings had a hearing but did not advance. Opponents said the bill would have created costly requirements that would have been difficult to comply with.

  Wind Turbine Siting: A House committee killed legislation that would have imposed new setback requirements on wind turbines. The bill called for keeping turbines 1.5 miles away from the nearest home and at least 3 miles away from an airport or park.

**What are DMC and Dairy-RP?**

**And how can I use these programs to protect my milk price?**

There is opportunity to protect higher milk prices for the rest of 2019 and into 2020. The futures market is expecting milk prices nearly $2.00 per hundredweight higher than what we saw in 2018, and even 30 cents higher than 2017. Although the outlook is currently calling for higher prices, there’s still plenty of uncertainty regarding whether these prices will come to fruition.

Dairy Margin Coverage (DMC) is a new-and-improved version of the Margin Protection Program (MPP). DMC operates very similar to MPP, as it still protects a national milk price margin and will settle monthly. The newest change is that you can now protect a margin up to $9.50/cwt for a cost of 15 cents/cwt. This is higher than the prior program’s maximum margin of $8/cwt.

While you cannot enroll in DMC until June 17, coverage will retroactively be applied through January 2019. We already know that the $9.50 margin

![Dairy Farmers of America](Figure 1. For perspective, if we would have had a $9.50 margin available for the last four years, MPP would have paid out more than half the time. Continued on page 6)
Kansas Dairy is expected to pay out $1.51 in January, $1.28 in February, and 65 cents in March. With these three months combined, you’ll have enough payouts to cover the 15-cent cost of the $9.50 margin for all of 2019, and more, on the first 5,000,000 lbs of milk you produce. To sign up for DMC, contact your local Farm Services Agency (FSA) office.

Other opportunities for Dairy Margin Coverage (DMC) include:

- Due to the expansion of how much milk can be covered in the program, farms of all sizes can benefit from DMC protection.
- If you paid more into MPP than you were paid out, you can use 75% of that difference towards the premium cost for DMC going forward or take 50% of the difference out in cash.
- Save an additional 25% on premium costs if you sign up for the same margin level for the duration of the new Farm Bill (five years).

Dairy Revenue Protection (Dairy-RP) is a crop insurance program that offers milk price floor protection. Price floors are tied directly to the futures markets, and the costs are subsidized by the USDA. Price floor levels are averaged across calendar quarters, are offered most business days, and may change with movements in the futures markets.

To make sure you structure Dairy-RP in a way that best fits your individual milk price needs, you’ll want to work with milk pricing experts like the DFA Risk Management team. We specialize in understanding the confusing world of milk prices and how they are calculated. We’ve created innovative ways to keep you informed of available opportunities, and we’re always available to talk about your unique situation. Even if you’re not a DFA member, you can still sign up with DFA to purchase Dairy-RP coverage.

Once you purchase Dairy-RP price floor protection, you’re guaranteed never to receive a price below that price floor. Additionally, you can participate in higher prices. Premium costs are the same no matter which crop insurance provider you use. Premium payments will be collected at the end of the calendar quarter, and you will receive any payment you may be due from this program afterwards.

There are several factors you may want to consider for personalizing Dairy-RP:

- Protect up to 100% of what you’re expecting to produce for up to five quarters in advance
  - Right now you can purchase coverage out to third-quarter 2020
- Choose Class III or Class IV price protection, or purchase coverage for your higher-than-standard butterfat and protein tests
  - If you’re milking a mostly Holstein herd, Class III and Class IV may be the best fit for you
- Use a protection factor greater than 1 by which to multiply any payment you may be owed to increase your potential payment
  - This will not increase your price floor or heighten the likelihood that you will be paid, but it will increase your payment if you are owed one

If you’d like sign up or learn more about how Dairy-RP work for your farm, give us a call at 1-877-424-3343 today.
It was such a huge success last year that Kansas Dairy is partnering again with Hildebrand Farms to determine what yummy soft serve will be our special flavor this year. Make sure to vote for your favorite “Flavor of the Fair.” You can see the choices on the Hildebrand Dairy Farms, Kansas State Fair and Kansas Dairy Facebook pages. The poll will be available to vote for in June.

**Flavor of the Fair**

**Job Description**
- Layout The Dairy Dispatch three times a year
- Design Kansas All-Breeds Jr. Dairy Showbook
- Manage Kansas Dairy Website
- Design other publications for Kansas Dairy as needed

**Eligibility**
- An interest in agricultural communications
- High school diploma
- Willingness to learn Adobe Creative Cloud programs
- Strong work ethic

**How to Apply**
Send resume and cover letter by **June 15, 2019** to:
Stephanie Eckroat
Kansas Dairy
P.O. Box 1530
Hays, KS 67601
director.ksdairy@gmail.com
I found my love and passion for the dairy industry when I began working as a student at the Fort Hays State University dairy farm when I started college in 2000. From 2004 until 2013, I was the assistant manager. In 2013, I moved back to my hometown area and now my husband and I live in Denton, KS. We love to garden, go to the lake, and spend as much time outdoors as possible.

Even though I am no longer on a dairy, my heart is still in it and I try to stay involved in any way that I can. The work of a dairy farmer is one of great dedication. The pride and love for what they do is a lifestyle, not just a job. To share that and the value of dairy products with as many people as possible is very important to the industry. When the opportunity to be an ambassador coordinator for Midwest Dairy Association in Kansas came along, it was easy to say yes to. It’s an exciting opportunity for me to help students get more involved in the dairy industry while keeping abreast of the latest happenings myself.
Kansas Agriculture Alliance “Day at the Ranch”

The Kansas Agriculture Alliance hosted an educational event for Kansas Legislative Representatives on April 27th in the Flint Hills of Kansas. The event was well attended by several state legislative representatives and many others that work to support and educate others about the Kansas agriculture industry. Several commodity groups were represented and offered an educational atmosphere for the participants. The legislative guests were transported to the Flint Hills area and enjoyed a “Day at the Ranch.” They learned all about the agriculture industry in the area and were able to help process cattle, watch a prescribed burn and view other modern agriculture practices. The guest were treated to a great lunch highlighting many of the commodities they had just learned about. Later in the day, the Kansas Dairy Commission sponsored Hildebrand milk and cookies for all the guests. This is the 4th year for the event. The “Day at the Ranch” is a wonderful opportunity to lobby for farmers and ranchers and to educate those in Topeka that are making decisions concerning agriculture in Kansas. During the event, there were discussion about headline topics in Kansas agriculture. The event is also a great chance for legislative representatives to also ask questions and make personal connections with farmers and ranchers involved in the industry.

Sharing the Love of Dairy
From the kitchen of Barb Hanson

Raspberry Cream Pie

<table>
<thead>
<tr>
<th>Ingredients</th>
<th>Directions</th>
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<tbody>
<tr>
<td>1-1/2 cups crushed vanilla wafers</td>
<td>1. Combine the wafer crumbs, pecans and butter. Press onto the bottom and</td>
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<tr>
<td>(about 45 wafers)</td>
<td>up the sides of a greased 9-in. pie plate.</td>
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<tr>
<td>1/3 cup chopped pecans</td>
<td>2. In a large bowl, beat the cream cheese, confectioners’ sugar, liqueur</td>
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<tr>
<td>1/4 cup butter, melted</td>
<td>and vanilla until light and fluffy. Fold in whipped cream. Spread into</td>
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<td></td>
<td>crust. Chill until serving.</td>
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<tr>
<td><strong>Filling</strong></td>
<td>3. In a small saucepan, combine sugar and cornstarch; stir in water and</td>
</tr>
<tr>
<td>1 package (8 ounces) cream cheese, softened</td>
<td>1-1/2 cups raspberries. Bring to a boil; cook and stir for 2 minutes or</td>
</tr>
<tr>
<td>2/3 cup confectioners’ sugar</td>
<td>until thickened. Transfer to a bowl; refrigerate until chilled.</td>
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<tr>
<td>1 teaspoon vanilla extract</td>
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<tr>
<td>1 cup heavy whipping cream, whipped</td>
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<tr>
<td><strong>Topping</strong></td>
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<tr>
<td>1 cup sugar</td>
<td></td>
</tr>
<tr>
<td>3 tablespoons cornstarch</td>
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<tr>
<td>3 tablespoons water</td>
<td></td>
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<tr>
<td>2-1/2 cups fresh or frozen raspberries, divided</td>
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</tbody>
</table>

Barb graduated with a Bachelors of Science in Dairy Science from the University of Wisconsin. She and her husband Phil were dairy farmers for 20 years before relocating the Western Kansas. Currently Barb works for the Kansas Department of Agriculture as a Dairy Inspector. Barb and Phil milk 9 Jersey cows, using the milk to make cheese and soap. They also are sponsors for the 4-H Dairy Program in the Ulysses area.
2019 KDC Scholarship Recipients

Emi Deters

Emi Deters has been awarded a 2019 Kansas Dairy Commission Scholarship. Emi is the daughter of Matt & Rachael Deters of Baileyville, Kansas where she grew up on the family dairy farm. She has a great appreciation for the dairy lifestyle, stating that she has learned how to be a hard worker by working directly on the farm with her family. Emi has been an active member of her community and church, participating in CYO and 4-H for many years. While in high school, Emi has been active in FFA, KAY, Student Council and was a member of the National Honor Society for 2 years. She also participated in 4 years of athletics and was selected Captain in Basketball, Volleyball and Cheerleading. Emi plans to attend Northwestern Missouri State this fall and major in Elementary Education. Emi is passionate about teaching youth and looks forward to educating students about not only the basic subjects but making sure to interject agriculture whenever she has the opportunity. Congratulations, Emi!

Erin Leach

Erin Leach has been awarded a 2019 Kansas Dairy Commission Scholarship. Erin is the daughter of Rob & Lisa Leach. The Leach family own and operate Lin-Crest Farm in Linwood, Kansas. Erin has been an active member of the family dairy since she was a young girl. Her main responsibilities include calf care, milking and fresh cow care. Currently she is studying Animal Science with a Business option at Oklahoma State University. In addition to her busy class schedule and extra activities at the university, she is also employed at the Ferguson Family Dairy Center on the Campus Farm. Most recently her responsibilities at the university dairy included supervising calf care, animal registrations and training new employees. Erin is an active member of the OSU Dairy Science club and she will also be representing the University this fall on the Dairy Judging Team. Erin is a stellar student and was a member of the National Honor Society in high school. The Leach’s are dedicated to the promotion of dairy in their community. Erin and her family created a program at the local high school to promote milk by supplying chocolate milk to athletes participating in sports at her school. Erin would like to work in the dairy industry educating dairy producers about the importance of registered cattle for improving the genetics of their herds. Congratulations, Erin!
Dairy Day at the Capitol

In conjunction with “Ag Day on the Capitol,” the Kansas Dairy Commission sponsored the Southwest Mobile Dairy Classroom to provide an educational opportunity for those in attendance celebrating Ag Day in Topeka, KS on March 14th, 2019. Despite the chilly, wet day there were several attendees that braved the weather to get a chance to see a live cow milked. The focus of the event was to provide an educational opportunity for Kansas Legislature members and staff of the Capitol. The participants were able to watch a cow being milked, receive a better understanding of the nutrition of dairy products and learn about how milk travels from the farm to the store. They also enjoyed cookies provided by the Kansas Dairy Commission and delicious milk contributed by the Hildebrand Dairy Farm, Junction City, Kansas. Thank you to Callie Toews and the Southwest Dairy Museum for helping in the efforts to support Dairy Farmers in Kansas by providing wonderful educational presentations. If you know of an event that would benefit from this opportunity, please explore the Southwest Dairy Museums website at: https://www.southwestdairyfarmers.com/pages/about.
Preventing and reducing lameness in your herd

Modern dairy farms have different challenges than what they did a few decades ago. Regarding hoof care, Dermatitis appears to be the main culprit, along with a lack of preventative trimming and inspection (proactive vs. reactive). Dermatitis (also known as warts) is an incurable, infectious disease that spreads rapidly; and if not managed correctly - can get out of control very quickly. Bacteria thrives in hot, humid, and dirty environments.

As a hoof trimmer, I see every dairy farm’s herd from a whole different view than anyone else – from the ground up. Let me be honest when I say that what I see on a daily basis concerns me when thinking about the long term outlook regarding lameness. With that being said, I’m positive that with the correct hoof care program, farmers can comfortably stay ahead of the game instead of trying to play catch-up. I’d like to go over a few important and generally understood lameness prevention strategies. My goal is to help and encourage producers to go from a reactive to a proactive hoof care program.

Farm Hygiene and Being Organized

Let me begin with farm hygiene, because without good farm hygiene, not much else will matter or make much sense. This directly impacts how comfortable cows are, how well your footbath program will work (you will NOT see footbath results if the cows and their holding/sleeping/eating areas are messy and full of muck), and how easy and convenient it is to effectively get chores done. Scraping a few times per day and keeping the environment as CLEAN and DRY as possible is what will help with reducing dermatitis and footrot. Furthermore, it is far more challenging to get ensure that housekeeping items get done when things are messy and unorganized.

Footbath Protocol

Once good farm hygiene is practiced, a solid and consistent footbath program can be established. Let me be clear about footbaths - if a good solution is used, footbaths do well to PREVENT warts and keep them from spreading. Footbaths do NOT treat and get rid of active warts, nor do they harden the hooves (trace minerals in the ration can be used to harden hooves). The exterior of a wart may get slightly charred and turn black and will likely not get much bigger before the next trim day, but ultimately warts need to be cleaned off and treated individually. Sometimes multiple treatments will be needed for severe cases.

Studies and results have shown that the most effective footbath solutions are either Copper Sulfate (5%) or Formalin (1-2%). There are other liquid and topical treatment options, but we recommend using these two products as they provide the most effective results. When using Copper Sulfate with an acidifier, the acidifier helps maintain an optimum pH level and allows for the copper sulfate to work more effectively, in addition to the cost savings of Copper. Sodium Bisulfate is a cheap and very effective acidifier that can also be purchased at your local feed mill/Co-op. Using an acidifier cuts copper sulfate usage in half and drastically reduces overall footbath costs. When using Formalin, it is important to remember that it is a dangerous chemical and is ineffective under 40 degrees F. Therefore, there is no point in using it in colder temperatures. Below is a guideline to help calculate footbath solution percentages and estimated annual/monthly costs.

Running a consistent footbath program:

– Run footbath for 2-7 consecutive days per week depending on farm hygiene
– Change solution after roughly 150 cows passing through depending on farm hygiene (Keep in mind that lame cows typically hang out at the back and walk through the solution last).
– Wart spray after cleaning and milking if footbath is not ran because of cold weather or lack of resources such as labor
  – When using only Copper Sulfate - 10lb of copper sulfate with every 25 gallons of water = 5% solution. (20lbs in a 50 gallon footbath).
  – If an Acidifier is used, considerably less copper sulfate needs to be used (2-3%) which helps cut footbath costs and improves the footbath pH.

Recommended footbath dimensions:

10ft Length x 2ft Width x 0.333ft Depth = 6.7 cubic ft = 50 gallons - use 12.5 lbs copper sulfate and 7oz of Sodium Bisulfate

What’s more expensive - Running a Footbath or Lameness?

Estimated footbath cost:

Assumptions: 150 head, 2x Milking, 4 days per
Personally Penned  
By Robert van Gooswilligen

For more information, contact Robert at 316-644-8392. Agri-Trim Dairy Hoof Care, LLC provides hoof care to roughly 50 regularly scheduled dairy clients in Northeast Kansas, South East Nebraska, and Western Kansas ranging from small 50 cow herds to large 7000 cow herds. After multiple courses and continuous education, owner-operator Robert van Gooswilligen takes pride in taking hoof care in Kansas to the next level with good quality, accurate trimming and treatment that yields results and keeps Kansas’ dairy herds healthy and profitable. Agri-trim also provides employee training for large dairies, Appleton Steel Ultra Stationary Chute Sales, Repairs and Maintenance, as well as Consulting (Tools, Equipment, Flooring, Footbaths).
Apogee Animal Health, Inc. is a mobile veterinary practice and consulting service in northeast Kansas. We strive to couple the most current research and technologies with exceptional service to increase the health of our clients’ livestock and the profitability of their operations.

Aaron Schaffer
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Robert van Gooswilligen
Cattle Hoof Trimmer
316 644 8392
robert@agritrimhoofcare.com
PO Box 36 • Onaga, KS • 66521
Not a producer? Become an Associate Member

Non-producers and businesses may join the Kansas Dairy Association as associate members to help strengthen our activities in the state and provide input to this dynamic and growing industry. Associate membership dues help the Kansas Dairy Association provide a unified voice for all Kansas dairy producers.

Membership in the Kansas Dairy Association entitles you to a subscription to the Dairy Dispatch, the official newspaper of the Kansas Dairy Association, as well as other special membership mailings and activities. You will also be invited to attend the Kansas Dairy Association Annual Meeting which is held each spring.

All Kansas dairy producers who participate in the statewide voluntary assessment to the Kansas Dairy Commission are automatically members of the Kansas Dairy Association.

Thank you to these businesses for their support as current associate members. Become an associate member by contacting Stephanie Eckroat at director.ksdairy@gmail.com.

The calendar space is for any dairy related activity or event, please submit your event, dates, time and location to director.ksdairy@gmail.com.

Advertise in the Dispatch

The goal of The Dairy Dispatch is to communicate regularly with dairy producers in the state of Kansas, informing them about the activities of the Kansas Dairy Association and Kansas Dairy Commission and other industry news.

Please consider advertising in The Dairy Dispatch. Advertisements help us cover publishing costs of the newsletter and allows you to promote your business or farm in a newsletter with a circulation of over 300 dairy producers and friends of the industry across the state.

Advertisement sizes can range from a business card to a full page ad. You can supply your already designed ad or contract Kansas Dairy to design one for you. Contact Stephanie Eckroat, director.ksdairy@gmail.com, for an advertising packet. We look forward to working with you!

Calendar

Kansas All Breeds Junior Dairy Show
August 15-17, 2019
Salina, KS

Kansas Ag Growth Summit
August 29, 2019
Manhattan, KS

Kansas State Fair
September 6-15, 2019
Hutchinson, KS

Governor’s Water Conference
November 7-8, 2019
Wichita, KS
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- Experienced Sales and Engineering Staff
- Fan performances certified by BESS Labs
- Predominately locally sourced components
- State of the art factory, labs and offices

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- Industry’s first and most efficient variable speed EC permanent magnet motor designed specifically for agricultural axial fans
- Unique pancake design allows for higher torque and power density than a typical NEMA-stye EC motor
- Reduce fan energy costs up to 40%
- Nearly Maintenance Free
  - No Bearing maintenance
  - No belt replacement
  - No tensioner
- Reduce your carbon footprint
- Patented
- Qualifies for energy rebates

**Contact:**
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Phone: +1 605.759.1614
www.munters.com